

# capabilities statement

Rymys Technology Consultants focuses on clearly understanding customer needs in order to develop action-centric deliverables focused on providing the target audience with resources that encompass the customer's vision and mission in meeting goals and objectives. By analyzing business needs, by strategically developing a plan of action, and by developing resources that are used to train and educate what is necessary, Rymys Technology Consultants is necessary to complete your team.

# **Core Competencies**

# **Differentiators**

- Business Analysis and Strategic Planning
- Project Development and Management
- Instructional Design, Education, and Training
- Over 22 years of experience developing, implementing, and managing mission-critical projects with an emphasis on 508-Compliant requirements
- Security clearance enabled subcontractor to 3-prime VA contract holders from 1/2014 to 12/2019

#### **Past Performance**

- Dept. of Veterans Affairs, Office of Small and Disadvantaged Business Utilization (VA OSDBU)
  - Lead analyst for the Strategic Outreach and Communications (SOC) Team (Jan 2014 Dec 2019)
    - As lead business analyst and education specialist,
      - o I developed all training resource material for becoming procurement-ready to do business with VA. Examples: Procurement Readiness & Doing Business With VA Reference Guides.
      - o I advocated and managed a production studio to produce training videos and to host live individual and panel style discussions with Directors and invited guests.
    - As lead trainer,
      - I hosted and presented over 750 webinars focusing on educating the Veteran & non-Veteran small business owners on how to become procurement-ready to do business with VA.
      - I attended several small business events annually to provide face-to-face abbreviated training to the small business community.

# **Pertinent Codes**

Employer ID: 46-4611833
 UEID: CJLQBCE6VAR4

• **CAGE Code:** 7AX02

NAICS Codes:

541611 Gen Mgt & Consulting Services
 541613 Marketing Consulting Services
 611430 Professional Dev. Training

Sub on Prime Contr. #: VA119A-17-J-0051
 Sub on Prime Contr. #: VA119A-15-F-0044
 Sub on Prime Contr. #: VA119-14-J-0014/15

• Product Service Codes:

R497 Personal Services Contracts
 R799 Management Support - Other
 U009 Education/Training - General

# **Company Data & Certifications**

Tarek Maaraba, President/CEO

2840 Dover Lane #202 Falls Church, VA 22042 **Phone:** 301-674-6718

Fax: 866-691-0077

**DUNS #:** 878442529

Website: <a href="https://www.rymys.com">https://www.rymys.com</a>

Email: <a href="mailto:tarek@rymys.com">tarek@rymys.com</a>
LI: <a href="http://www.linkedin.com/">http://www.linkedin.com/</a>

in/tarekmaaraba

**Masters:** Business Administration **MicroMasters:** Instructional Design

& Technology

Professional Certificate: Agile

**Project Management**